

STATE OF MISSOURI
 MISSOURI DEPARTMENT OF NATURAL RESOURCES
 SOLID WASTE MANAGEMENT PROGRAM
DISTRICT GRANT SUBGRANTEE PROFILE AND PLAN IMPLEMENTATION FORM

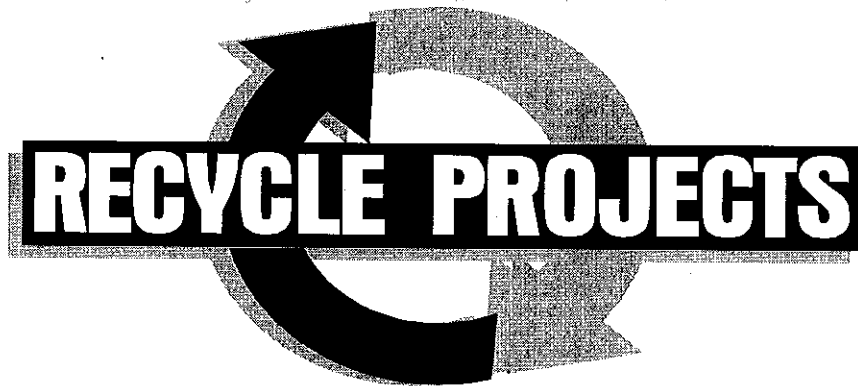
SOLID WASTE MANAGEMENT DISTRICT West Central MO Region F		PROJECT NUMBER FY2009-34	PROJECT NAME Concordia Buys Recycled	
NAME OF APPLICANT City of Concordia Parks + Recreation			FEDERAL ID OR SOCIAL SECURITY NUMBER	
ADDRESS (STREET, CITY, STATE, ZIP, COUNTY) 802 S Gordon St. PO Box 847 Concordia, MO 64020 Lafayette County			TYPE OF ENTITY (NON PROFIT, PUBLIC ENTITY, INDIVIDUAL, BUSINESS) <input type="checkbox"/> NON-PROFIT <input type="checkbox"/> INDIVIDUAL <input checked="" type="checkbox"/> PUBLIC ENTITY <input type="checkbox"/> BUSINESS	
PROJECT INFORMATION				
Project Type <input type="checkbox"/> WR <input type="checkbox"/> RE <input type="checkbox"/> CO <input checked="" type="checkbox"/> MD <input type="checkbox"/> EDU				
Estimated Tonnage Diverted 8,750 lbs or 4.375 tons			Specific Waste (white goods, oil, yard waste, tires, household hazardous waste, electronics, etc.) HDPE ~ #2 Plastic	
BRIEFLY DESCRIBE SERVICES OR DUTIES IMPLEMENTED WITH THIS PROJECT AND ATTACH EXECUTIVE SUMMARY AND TASKS FROM APPLICATION.				
See attached				
APPLICANT INFORMATION				
Official authorized to sign for the applicant Jody Bergman			Project manager Jody Bergman	
Title Director - Concordia Parks + Recreation			Title Director - Concordia Parks + Recreation	
Address 802 S. Gordon St.			Address 802 S. Gordon St.	
City Concordia	State MO	ZIP 64020	City Concordia	State MO
Phone 660-463-4277		Fax 660-463-2845	Phone 660-463-4277	
E-mail concordiaparksrec@centurytel.net			E-mail concordiaparksrec@centurytel.net	
Amount awarded by district: 20,571.79 RAP			Amount of district match to be provided by applicant:	
Project start date			Project end date	
HAS APPLICANT PREVIOUSLY RECEIVED DISTRICT GRANT FUNDING? List project number(s) and awarded/dispursed/carryover amount(s).				
Project Number	Funding Awarded (\$)	Disbursed	Carryover	

RECEIVED MAR 05 2009

RECEIVED MAR 05 2009

BUY RECYCLED
CLOSES THE LOOP IN CONCORDIA

CONCORDIA



2009 DISTRICT GRANT APPLICATION
WEST CENTRAL MISSOURI
SOLID WASTE DISTRICT
REGION F

SUBMITTED BY:
THE CITY OF CONCORDIA
PARKS & RECREATION DEPARTMENT
802 S. GORDON ST., SUITE 101, PO BOX 847
CONCORDIA, MISSOURI 64020
660 / 463 - 4277

FEBRUARY 27, 2009

TABLE OF CONTENTS

APPLICANT PROFILE SHEET & PLAN	Page 3a & 3b
SUBGRANTEE CHECKLIST	Page 4a & 4b
EXECUTIVE SUMMARY	Page 5
LOCATION OF PROJECT	Page 6
WORK PLAN	Page 6
TIME TABLE	Page 7
LINE-ITEM BUDGET	Page 8a & 8b
BUDGET JUSTIFICATION	Page 9
MATCH DOCUMENTATION	Page 9
PERMITS, APPROVAL, LICENSES OR WAIVERS	Page 10
EVALUATION PROCEDURE	Page 10
SUPPORTING DOCUMENTS (Qualifications) (A)	Page 11
SUPPORTING DOCUMENTS (Equipment & Price Quotes) (B)	Page 12a-12f

APPLICANT PROFILE SHEET

BUY RECYCLED CLOSES THE LOOP IN CONCORDIA

Name of Project

Concordia Parks & Recreation, City of Concordia, Missouri

Name of Applicant

Project Type (check only one):

- Waste Reduction
- Recycling
- Composting
- Market Development
- Education

802 S. Gordon Street, PO Box 847

Missouri

64020

Address

State

Zip

660 / 463 – 4277

44-6000166

Telephone Number

Federal Employer Identification Number

Communities/Organizations Served by Proposed Project:

The City of Concordia's Parks & Recreation Department presents this application with the general public and recycled content equipment vendors identified as the primary beneficiaries. Programs and services utilizing the recycled content equipment provided by or in partnership with the Parks & Recreation Department will effect much more than the general population of Concordia at 2,360. The impact will include the vendor supplying the equipment, the raw materials market and most importantly any one individual or group that access the City's Park system, specifically Concordia City (Edwin A. Pape) Lake, and Concordia's North Park.

Amount Requested from District:

\$20,571.79

Amount of In-kind Match:

\$ 2,457.65

Total Cost of Project:

\$23,029.44

Proposed Start Date:

Project will begin upon grant approval

Authorized Official:

Mr. Jody Bergman

Project Manager:

Mr. Jody Bergman

Name

Name

Director – Parks & Recreation

Director – Parks & Recreation

Title

Title

802 S. Gordon St.Suite 101, PO Box 847

802 S. Gordon St.Suite 101, PO Box 847

Address

Address

Concordia, Missouri 64020

Concordia, Missouri 64020

Address

Address

660 / 463 – 4277

660 / 463 – 4277

Telephone

Telephone

660 / 463 – 2845

660 / 463 – 2845

Fax

Fax

Jody Bergman

2-27-09

Signature of Authorized Official

Date

District Official

Date

Pioneer Trails R.P.C. In Accordance with 10CSR80-9.050
of the Missouri Department of Natural Resources—Solid Waste Management Program

FISCAL YEAR 2009 DISTRICT GRANT APPLICATION CHECKLIST

Before submitting a district payment request, you **MUST** complete this form. Only if you can answer **YES** to all questions on this form regarding subgrantee application content should it be submitted to the SWMP for approval.

For All Funded Projects	Yes	Subgrantee Management Verification Initials	District Personnel Verification Initials
1 Applicant Profile Sheets	yes	JB	
2 Executive Summary	yes	JB	
3 Location of Project (physical, mailing addresses)	yes	JB	
4 A Work Plan or Scope of Work identifying: a) project tasks and descriptions (directly related to the project intent), b) main key personnel involved in the project, and c) project manager's qualifications (why this person is qualified to manage this project).	yes	JB	
5 Line-item budget (independent support of items \$5000 and over in total cost)	yes	JB	
6 Intent or verification of Permits, Approvals, Licenses, Security Interest or Waivers, (i.e. UCC-1, certificate of title, or deed of trust)	yes	JB	
7 Match Commitment Documentation (if applicable) (Note: This is a district required match.)	yes	JB	
8 An Evaluation Procedure describing both quantitatively and qualitatively how the success of the project will be measured.	yes	JB	
9 Additional Information for Projects over \$50,000 a) Demonstrate technical feasibility by submitting: 1) A preliminary project design or 2) Engineering plans and/or specifications for any facilities and equipment. b) Financial report including: 1) A three (3) -year business plan. For projects involving recycling and reuse technologies, the plan shall include a market analysis with information demonstrating that the applicant has secured the supply of and demand for recovered material and recycled products necessary for sustained business activity. 2) A description of project financing, including projected revenue from the project. 3) A credit history. 4) Up to three (3) years previous financial statements or reports	N/A	JB	
10 Applicant certified all information was true and conforms to the application requirements.	yes	JB	
11 Authorized applicant official signature provided.	yes	JB	
12 Zoning-Compliance	yes	JB	

SUBGRANTEE CHECKLIST

Before submitting a district sub grant proposal, you **MUST** complete this form. Only if you can answer **YES** to all questions on this form should it be submitted to the district. This checklist must be attached to the sub grant proposal. See the District Sub grant Proposal Content sheets for definitions of sub grant content items.

I. For projects under \$50,000 does the sub grant proposal include?

	YES	DOCUMENTED
1. An Executive Summary	<u>X</u>	<u>page 5</u>
2. An Applicant Profile Sheet	<u>X</u>	<u>page 3</u>
3. The Location of the Project	<u>X</u>	<u>page 6</u>
4. A Work plan	<u>X</u>	<u>page 6</u>
5. A Time table	<u>X</u>	<u>page 7</u>
6. A Line-item budget	<u>X</u>	<u>page 8a & 8b</u>
7. Verification of waivers	<u>X</u>	<u>page 10</u>
8. Evaluation procedure	<u>X</u>	<u>page 10</u>
9. Match commitment documentation	<u>X</u>	<u>page 9</u>

II. In addition to the information listed above, does proposal over \$50,000 include?

1. Engineering plans/specifications for facilities
Or equipment

2. A Financial Report including:
 - a) Three-year business plan
 - b) Description of project financing
 - c) A credit history
 - d) Up to three (3) years' previous
Financial statements

Not Applicable

I hereby certify that the information above is true.

Jody Baum
Signature of sub grant applicant

2-27-09
Date

EXECUTIVE SUMMARY

Buy Recycled Closes The Loop In Concordia

Founded in 1860, the City of Concordia has developed a reputation for being a clean, well-kept community. One way in which this is recognized is in the voluntary monthly recycling collection program enacted more than 13 years ago. Few communities in the country can boast such a long-term, successful collection program operated on volunteer time from a pool of more than 25 different service organizations. The concept of "Earth Day" is a rule of thumb every day of the year when reviewing the activity list of Concordia's community service organizations. On average this "volunteer" recycling system prevents more than 4 tons of newspaper and $\frac{3}{4}$ ton of tin and aluminum each month from entering the landfill. Most phenomenal, though, is the amount of #1 and #2 plastic containers collected. Visualize filling 14 or 15 pickup beds with plastic containers; that is what Concordia collects each month on a voluntary basis. In addition the City of Concordia has incorporated curbside yard waste collection in its' waste contract, utilizing a low cost Biodegradable bag system.

The administration serving the citizens of Concordia has recognized the needs, interests and desires of its constituents to provide a more environmentally friendly population. The city is taking another significant step into closing the loop of recycling by seeking to buy recycled products. Professionals in the waste reduction field commonly identify the purchase of such goods as market development and sustainability while still an economically sound act for environmental responsibility. No different than the traditional grain and livestock commodity market, recyclable materials become a viable trade commodity based on demand.

The nationally used recycling triangle symbolizes three areas of emphasis. Reduce, Reuse and Recycle. Public demand for plastic products in particular will not be deterred by the natural resources plastic production consumes. As a result reuse and recycling of such products as pop bottles, milk jugs and vinyl siding into park benches, picnic tables and plastic lumber are called for more and more each day. Yet the average citizen does not recognize the usefulness of such a conveniently thrown away material. Concordia plans to distinguish these resources.

By providing the City of Concordia a onetime grant request of \$20,571.79 from the West Central Missouri Solid Waste District, Region F, a practical use for recycled products and enhanced market development can offer hands on results to recovered waste commodities. Waste Reduction and Recycled Materials news articles will be provided to local newspapers for added public awareness and a clear understanding or closing the loop of recycling.

Success of such a project will document the number of individuals and type of activity in which the recycled equipment will be used. Quarterly reports will include a public exposure rate and feedback from the uses of the equipment purchased. Public awareness articles in local newspapers will also provide additional educational impact to the market development of recycled equipment. This will directly remove more than 8,750 lbs of #2, HDPE plastics from the waste stream in the production of these picnic tables. Additionally we desire to purchase these units from a St. Louis Missouri based business, enhancing the Missouri market for recycled content equipment

LOCATION OF PROJECT

The project plan calls for all equipment to be used and demonstrated within the City of Concordia, Missouri, located in Lafayette County approximately 60 miles east of downtown Kansas City at exit 58 off Interstate 70. The Parks & Recreation Department will be ultimately responsible for the management, maintenance and storage of all funded materials. The recycled plastic picnic tables purchased from through the grant proposal will be utilized at 2 primary properties within the City of Concordia's Parks & Recreation Department. Our Concordia City (Edwin A. Pape) Lake will be the featured site with additional tables at our developing North Park property. Specific locations are listed as follows:

8 Standard Recycled Plastic Lumber Picnic Tables	@ Lake, Lion's Shelter
2 ADA Compliant Recycled Plastic Lumber Picnic Tables	@ Lake, Lion's Shelter
7 Standard Recycled Plastic Lumber Picnic Tables	@ Lake, Jaycee's Shelter
2 ADA Compliant Recycled Plastic Lumber Picnic Tables	@ Lake, Jaycee's Shelter
5 Standard Recycled Plastic Lumber Picnic Tables	@ North Park Shelter
1 ADA Compliant Recycled Plastic Lumber Picnic Tables	@ North Park Shelter

WORK PLAN

The City of Concordia endeavors to increase recycled content product demand in rural city government by enhancing the market demand for such goods with this procurement plan. Product demand will be enhanced with public knowledge regarding the "everyday" equipment and materials that are produced from the commodities we so commonly discard into the waste stream leading to the landfill. The West Central Missouri Solid Waste District can look forward to a stage that showcasing recycled recreational equipment and materials in action. Considering the geographic relationship Concordia and Region F's administrative office has, any opportunity to demonstrate an active procurement plan and recycled content products provides unsurpassed potential. A unique component to this plan is the utilization of weather resistant, maintenance free, recycled plastic picnic tables. The project tasks assignment depicts each responsible party involved in the proposal.

TIME TABLE

Task 1												
Task 2												
Task 3												
Task 4												
Task 5												
Task 6												
Task 7												
Task 8												
Task 9												
Task 10												
Month	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12

Project Task:

1. Identify Material Suppliers
2. Review - Evaluate – Order Equipment & Materials
3. Develop & Display Public Awareness Flashpoints
4. Schedule & Complete Equipment Assembly
5. Install Equipment & Materials
6. Develop & Submit Educational Articles
7. Conduct evaluation of usage & public impact
8. Maintain Equipment & Materials Utilized
9. Quarterly Project Progress Reports
10. Final Project Progress Report

Accountability charged to:

Parks & Recreation Director
 Parks & Recreation Director
 Parks & Recreation Director
 Parks & Recreation Director & Staff
 Parks & Recreation Director & Staff
 Parks & Recreation Director
 Parks & Recreation Director
 Parks & Recreation Director & Staff
 Parks & Recreation Director
 Parks & Recreation Director

DISTRICT GRANT SUBGRANTEE OR PLAN IMPLEMENTATION BUDGET FORM

SOLID WASTE MANAGEMENT DISTRICT <i>West Central MO. Reg. F</i>	PROJECT NUMBER	PROJECT NAME <i>Concordia Bygs Recycled</i>
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FISCAL YEAR DISTRICT SUBGRANTEE PROJECT BUDGET				
Project budget	Requested funds	Match funds	Match in-kind	Total funds
1. PERSONNEL - List each employee paid with state grant funds.				
Example: John Doe, 2,080 hours @ \$15/hr.	\$ 31,200	\$	\$	\$31,200
	\$	\$	\$	\$
	\$	\$	\$	\$
2. FRINGE BENEFITS				
	\$	\$	\$	\$
3. CONTRACTUAL SERVICES - List each professional service being paid with state grant funds.				
	\$	\$	\$	\$
	\$	\$	\$	\$
4. EQUIPMENT - List equipment to be purchased with state grant funds.				
	\$	\$	\$	\$
	\$	\$	\$	\$
5. SUPPLIES				
	\$	\$	\$	\$
	\$	\$	\$	\$
6. TRAVEL				
	\$	\$	\$	\$
	\$	\$	\$	\$
7. OTHER - List all other items to be paid with state grant funds.				
	\$	\$	\$	\$
	\$	\$	\$	\$
8. TOTAL DIRECT CHARGES - Sum of 1 through 7				
	\$	\$	\$	\$
9. INDIRECT CHARGES				
	\$	\$	\$	\$
TOTAL BUDGET - Sum of 8 plus 9				
	\$	\$	\$	\$

See Attached

Provide supporting documentation for any item costing \$5,000 and over.
 Return this form to:
 Missouri Department of Natural Resources
 Solid Waste Management Program
 P.O. Box 176
 Jefferson City, MO 65102-0176

LINE-ITEM BUDGET

BUDGET CATEGORY	REQUESTED FUNDS	MATCH IN-KIND	TOTAL FUNDS
PERSONNEL			
Parks & Recreation Director	~	\$1,353.60	\$1,353.60
City Maintenance Staff	~	\$350.00	\$350.00
EQUIPMENT			
ADA Picnic Tables (5)	\$4,158.00	~	\$4,158.00
Standard Picnic Tables (20)	\$13,320.00	~	\$13,320.00
Assemble & Install Equipment	~	\$572.00	\$572.00
OTHER			
Equipment Freight	\$1,569.95	~	\$1,569.95
Sub-Total	\$19,047.95	\$2,275.60	\$21,323.55
8% Variance	\$1,523.84	\$182.05	\$1,705.89
TOTAL BUDGET FOR PROJECT	\$20,571.79	\$2,457.65	\$23,029.44
PERCENTAGE OF TOTAL	89.5%	10.5%	100%

BUDGET JUSTIFICATION & MATCH DOCUMENTATION

Based on competitive bidding our district grant request of \$20,571.79 will purchase equipment and manufactured from 100% Recycled Plastic. The funding will specifically encompass 20 Standard, ("Step Thru" Design) Picnic Tables, and 5 ADA accessible, ("Step Thru" Design) Picnic Tables. This will directly remove more than 8,750 lbs of #2, HDPE plastics from the waste stream in the production of these picnic tables. Additionally we desire to purchase these units from a St. Louis Missouri based business, enhancing the Missouri market for recycled content equipment.

In-Kind match funds include the Parks & Recreation Director's time of 64 hours @ \$21.15 per hour. Time will involve the recycled product supplies agreements, procurement and assembly. He will also be the lead on: developing the Public Awareness Flashpoints or news releases, evaluation of the equipment usage and public impact, report all progress and results through the District's Quarterly reporting mechanism, maintenance of all materials & equipment purchased as well as the final progress report. Concordia's Parks & Recreation staff will support 35 hours of labor @ \$10.00 per hour, assembling and installing the picnic tables. Site Installation Equipment (loader, truck and trailer) will be used at a rate of \$45.00 per hour for at least 10 hours at a total of \$450.00. Each recycled material picnic table will be assembled and installed using the city's tools for a project match of \$125.00. Total in-kind match for this grant application amounts to \$2,278.60.

As noted in the line item budget an 8% variance has been figured into all calculations. This will provide for any cost deviations, as prices quoted are good for only 30 days. Any changes will be reported as required by District Grant Requirements.

PERMITS, APPROVAL, LICENSES OR WAIVERS

No State or Federal permits, approvals, licenses or waivers are required as long as the Americans with Disabilities Act (ADA) requirements for public facilities are provided for. The ADA requirement calls for equipment that is accessible and usable for all individuals of all abilities. The Picnic Benches are the only qualifying equipment component and the City of Concordia has included in the order the required style of picnic tables. The Concordia Board of Alderman has given authorization for this application to be submitted by the Parks & Recreation Director in its regular meeting procedures and job description of the Director.

EVALUATION PROCEDURE

The first step to success will be the purchase, assembly and installation of the recycle plastic picnic tables into the City of Concordia's Parks & Recreation operations. A second measure to success in evaluation will be a record of the individuals and types of activity in which the recycled equipment is utilized. Public awareness articles in local newspapers will also provide additional market development impact, which can be measured through documented involvement in the voluntary recycling drop off program. Quarterly reports presented to the West Central Missouri Solid Waste District will be made, enabling them to keep up on the status of the project. Expenditure reporting records will track supplies and materials that are sourced from recycled commodity purchasing within the City of Concordia's budget. Ongoing feedback from city staff meetings will provide data regarding the application of an enhanced market of products to service municipal government. A final report of these findings will be compiled and presented with the equipment usage data at the end of the project.

SUPPORTING DOCUMENTS

A

Key Personnel **“Qualifications”**

Project Coordinator Qualifications

The City of Concordia's Parks & Recreation Director, Jody Bergman has worked within the recreational arena for more than 8 years. He has held the City's Parks & Recreation position to correspond with a Bachelor's of Science Degree in Human Service Agency Management as well as an additional degree in Recreational Administration from Missouri Valley College. Mr. Bergman has also been previously employed as the Information/Education Specialist serving the West Central Missouri Solid Waste District, Region F. While serving Region F he provided assistance to public and private entities in an effort to expand recycling programs, environmental awareness and financial assistance for such market development projects. The Parks & Recreation Director is accountable for all departmental staff and expenditures. He reports to the City Council, Parks & Recreation Advisory Board. Mr. Bergman is directly accountable to the City Administrator, Dale Klussman.

SUPPORTING DOCUMENTS

Equipment Specifications And Price Quotes

See Attachments



211 N. Lindbergh
 St. Louis, MO 63141
 Phone: 800-325-3047
 Fax: 314-535-4419
 Website: www.upbeat.com

PLEASE REFER TO QUOTE NUMBER WHEN ORDERING

Quotation

CUST NO. U0153120	PAGE Page 1 of 3
QUOTE NO. 86475-0	
CUSTOMER PO	

S
O CITY OF CONCORDIA
L PO BOX 847
D CONCORDIA, MO 64020

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M000001
H CITY OF CONCORDIA
I 802 SO GORDON ST
P CONCORDIA, MO 64020

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Fax # ACK: 6604632845

E-Mail: CONCORDIAPARKSREC@CENTURYTEL.NET

Your Customer Service Agent: **Juleous Eaton**

Quote Expires: 4/2/2009

As per our conversation, I have prepared this quote on the products you requested. If you have any questions, please do not hesitate to contact me at:

Phone: 800-325-3047 ext. 3225
 Email: juleous.eaton@upbeat.com

QUOTE	F.O.B.		TERMS		
	Freight Prepaid & Added		Net Payable in 10 Days		
ITEM NO.	DESCRIPTION	REGULAR COST	NET COST	QUANTITY ORDERED	EXTENDED COST
PB6PIC	6 FT RECYCLED PLASTIC PICNIC TABLE	740.00	666.00	20.0	13,320.00
JAY-9999	6 FT RECYCLED PLASTIC PICNIC TABLE ADA BLACK FRAME CEDAR	0.00	831.60	5.0	4,158.00
			Total Discount Applied to the Subtotal:		
			\$1,480.00		
				SubTotal:	\$17,478.00
				Tax:	\$1,149.18
				Freight:	\$1,569.95
				Order Total:	\$20,197.13
See following pages for options chosen.					
					<i>TAX EXEMPT REFUND</i>
					- 1,149.18
					<i>\$19,047.95</i>

LSB: SOQ1



211 N. Lindbergh
 St. Louis, MO 63141
 Phone: 800-325-3047
 Fax: 314-535-4419
 Website: www.upbeat.com

PLEASE REFER TO QUOTE
 NUMBER WHEN ORDERING

Quotation

CUST NO. U0153120	PAGE Page 2 of 3
QUOTE NO. 86475-0	
CUSTOMER PO	

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CITY OF CONCORDIA
 PO BOX 847
 CONCORDIA, MO 64020

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M000001
 CITY OF CONCORDIA
 802 SO GORDON ST
 CONCORDIA, MO 64020

T
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T
O

Fax # ACK: 6604632845

E-Mail: CONCORDIAPARKSREC@CENTURYTEL.NET

Your Customer Service Agent: **Juleous Eaton**

Quote Expires: 4/2/2009

As per our conversation, I have prepared this quote on the products you requested. If you have any questions, please do not hesitate to contact me at:

Phone: 800-325-3047 ext. 3225
 Email: juleous.eaton@upbeat.com

QUOTE	F.O.B. Freight Prepaid & Added		TERMS Net Payable in 10 Days		
	DESCRIPTION	REGULAR COST	NET COST	QUANTITY ORDERED	EXTENDED COST
ITEM NO. PB6PIC JODY BERGMAN 660-463-4277 FREIGHT (WITH LIFT GATE) - \$ 1,569.95 (WITHOUT LIFT GATE - \$ 1,379.95 CANCEL DATE OF QUOTE 04-02-09 CALL JUDY EATON TO PLACE THIS ORDER 800-325-3047 EXT 3225 JAY-9999	6 FT RECYCLED PLASTIC PICNIC TABLE Options: COLOR SELECTION: Cedar	740.00	666.00	20.0	13,320.00
	6 FT RECYCLED PLASTIC PICNIC TABLE ADA BLACK FRAME CEDAR Options:	0.00	831.60	5.0	4,158.00
			Total Discount Applied to the Subtotal:	SubTotal:	\$17,478.00
			\$1,480.00	Tax:	\$1,140.18
				Freight:	\$1,569.95
				Order Total:	\$20,187.13
					#19,047.95

TAX EXEMPT

LSB: SOQ1



211 N. Lindbergh
St. Louis, MO 63141
Phone: 800-325-3047
Fax: 314-535-4419
Website: www.upbeat.com

PLEASE REFER TO QUOTE
NUMBER WHEN ORDERING

Quotation

JUST NO. U0153120	PAGE Page 3 of 3
QUOTE NO. 86475-0	
CUSTOMER PO	

S
O CITY OF CONCORDIA
L PO BOX 847
D CONCORDIA, MO 64020

S
H MO00001
I CITY OF CONCORDIA
P 802 SO GORDON ST
CONCORDIA, MO 64020

T
O

T
O

Fax # ACK: 6604632845

E-Mail: CONCORDIAPARKSREC@CENTURYTEL.NET

Your Customer Service Agent: **Juleous Eaton**

Quote Expires: 4/2/2009

As per our conversation, I have prepared this quote on the products you requested. If you have any questions, please do not hesitate to contact me at:

Phone: 800-325-3047 ext. 3225
Email: juleous.eaton@upbeat.com

*Actual freight charges, as they apply, will be added to your invoice.

**Total does not include any Federal, state, or local taxes that may apply to your order. If you are tax exempt, an original tax exemption certification is required for our records.

***Prices include all applicable discounts.

Final Color Choice may be made at time of order. This quotation is only valid through: **4/2/2009**

This quotation is based on the products and quantities as shown above. If there are changes to the products or quantities, please obtain a new quotation.

NOTE: Any request for Lift Gate Service, Inside Delivery, Call Before Delivery or Re-Delivery Service will generate accessorial/additional charges not included in the standard freight charge. In addition, Storage Charges can be assessed in some situations. These charges apply to requests made at time of order through time of delivery and will be included on your

The Plastic Lumber Company

115 West Bartges Street

Akron, Ohio 44311

Phone: (800) 886-8990 • Fax: (800) 762-4741

QUOTE FORM

Please fax or mail the completed order form to the fax number or address listed above. If you have any questions, concerns, or comments, please do not hesitate to call our customer service staff at 800-886-8990 between 8:30 a.m. and 5:00 p.m. Est. Exact shipping and handling charges will be calculated at the time of shipment. We will honor this quote for 30 days. Quoted by Beverly Meade

Company: City of Concordia

Contact: Jody Bergman

Phone: 660-463-2128

Fax: 660-463-2845

E-mail:

Qty	Product Code	Description	Color	Unit Cost	Ext. Price
20	FP1015	6' Step Thru Picnic Table	Cedar/Black	\$758.00	\$15,160.00
5	FP1018	8' ADA Step Thru Picnic Table	Cedar/Black	\$1,148.00	\$5,740.00
					\$0.00
		Trade Discount		(\$1,672.00)	(\$1,672.00)
					\$0.00
				Subtotal	\$19,228.00
				Tax(Ohio Only)	NA
				Shipping & Handling	CHARGED AFTER SHIPPED
				Total Cost	\$19,228.00

Method of Payment:

Terms of Sale:

FOB Destination, freight prepaid and charged back
 FOB Origin, freight collect

Shipping Address:

Same

Billing Address:

City of Concordia
 Jody Bergman
 618 South Main Street
 Concordia, MO 64020

Shipping Quote to Zip 64020 = \$920.00

*This shipping quote was given at today's gas prices. Changes in gas prices at time of delivery may increase or decrease actual charges. The shipping quote includes a 15% administrative fee. Quote does not include additional freight charges seen below.

Additional Freight Charges:

Do you need a liftgate?

(If you do not have a dock or a forklift, you will need a liftgate to unload the product from the truck.)

Is the shipping address a residence/school/construction site/army base?

Do you need the freight company to call 24 hours before they come?

What are your hours of delivery?

PLEASE SIGN HERE TO FOLLOW THROUGH WITH THIS ORDER _____

(YOU WILL RECEIVE A CONFIRMATION VIA FAX OR E-MAIL AFTER PLACING YOUR ORDER.
 PLEASE CALL IF YOU DO NOT RECEIVE A CONFIRMATION! WE MAY HAVE NOT RECEIVED YOUR ORDER.)



Visit Our Website at: www.barcoproducts.com

11 N. Batavia Avenue
Batavia, IL 80510

Phone: (800) 338-2697
Fax: (630) 879-8687

To: JODY BERGMAN
At: CITY OF CONCORDIA
Phone #: 660-463-4277
Fax #: 660-463-2845

From: JAYME GOLDMAN
Extension: 112

PRICING QUOTE # 131281 JAYME GOLDMAN

Quantity	Description	Unit \$	Extended \$
20	07EG1008 - 6' RECYCLED PLASTIC WALK THRU TABLE, CEDAR/BLACK	\$583.64	\$11,672.80
			\$0.00
	REGULAR PRICING \$898.00		\$0.00
			\$0.00
5	07EG1009 - 8' RECYCLED PLASTIC WALK THRU TABLE, ADA ACCESSABLE, CEDAR/BLACK	\$661.56	\$3,307.80
			\$0.00
	REGULAR PRICING \$1018		\$0.00
			\$0.00
			\$0.00
			\$0.00
		Product Sub Total:	\$14,980.60
		Sales Tax (IL/NJ 7.5%)	\$0.00
		Estimated shipping cost	\$1,290.00
		GRAND TOTAL	\$16,270.60

* Freight will be prepaid and added to the invoice

* The lead-time for the above products is: **3 WEEKS** Before Shipping

* Please note below if additional options are needed. There will be an additional \$50.00 fee for Lift Gate Service

-Lift Gate needed if no dock or forklift available (circle option) YES / NO

-Call Ahead - 24 hour call ahead from driver to identify approximate delivery time. YES / NO

Quote Valid for 30 Days

Bill To:

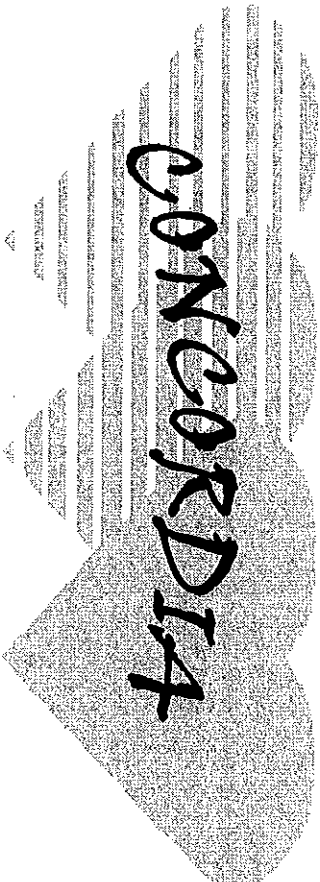
Ship To:

Order Verified and Approved

By: _____

Date: _____

BUY RECYCLED
CLOSES THE LOOP IN CONCORDIA



Market Development
within the

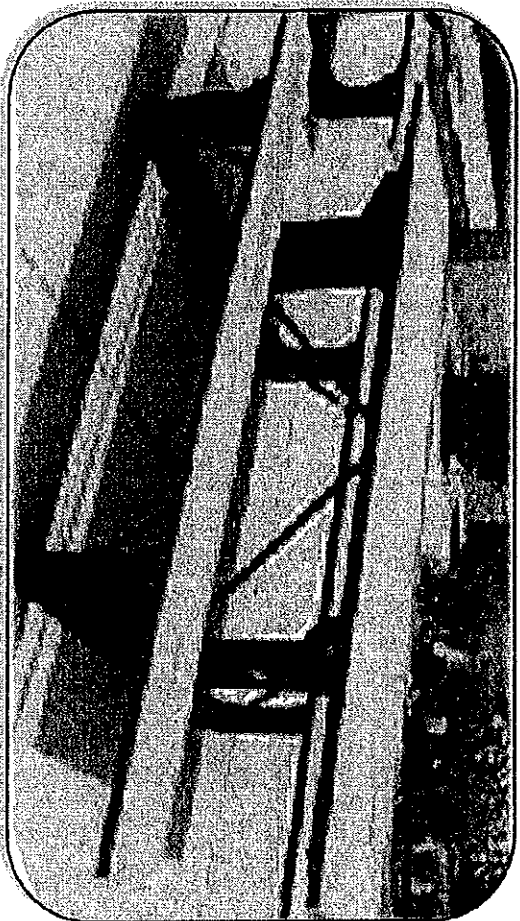
West Central Missouri Solid Waste District – Region F.
City of Concordia Parks & Recreation Request for \$20,571.79

BUY RECYCLED

CLOSES THE LOOP IN CONCORDIA

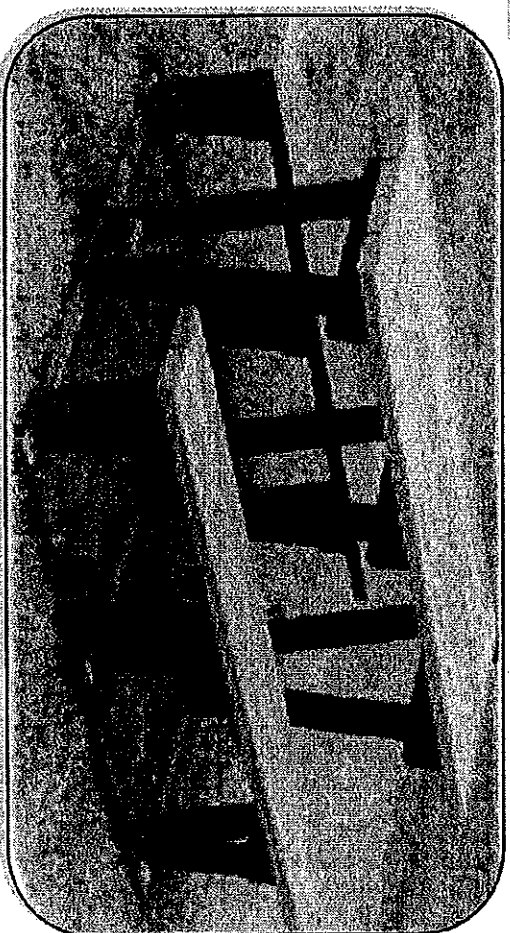
- Traditional look and style of a picnic table that last longer than real wood!
- Constructed of environmentally conscious recycled plastic.
- No maintenance! Unlike real wood or concrete, these require no sanding or refinishing , painting , stain or seal.
- Table is easily moved for maximum flexibility, yet durable to withstand the abuses of outdoor public use.
- Color is molded throughout and is formulated to prevent UV fading.
- Support environmental responsibility while saving a maintenance budget.
- Typically 3,030 Milk Jugs per standard table.
- Typically 4850 Milk Jugs per ADA picnic table.

BUY RECYCLED CLOSES THE LOOP IN CONCORDIA



Product Examples

Recycled Plastic Picnic Table
Sources include Missouri Based
Upbeat, Inc. ~ St. Louis, MO



Concordia Parks & Recreation

Has 4 such tables already in service.

9 years of public use.

NO MAINTENANCE

NO REPAIRS

EXCELLENT COMFORT